# TRACY CITY, TENNESSEE Market Guide

## **City Contact Information**

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**Peer Analysis** 

areas that most resemble this core city:

Gainesboro, TN

Huntsville, TN

Michie, TN

Roan Mountain, TN

Gruetli-laager, TN

**Peer Trade Areas** 

Red Boiling Springs, TN

#### **Demographics** (15 Minute Drive Time) Average Age Median Household Income \$28,783 41.9 -0.40%

## Daytime Population 4,728 (15 Minute Drive Time)



# GAP Analysis \$42,129,139 (Custom Trade Area)

The Peer Analysis, built by Retail Strategies along with our analytics partner (Tetrad) identifies analogue retail nodes within a similar demographic and retail makeup. The

Peer Analysis is derived from a 5 or 10 minute drive time from major comparable retail corridors throughout the country. The variables used are population, income,

daytime population, market supply and gross leasable area. The following are retail

39 Spivey St

930 Baker Highway

8543 Highway 19 E

5671 Highway 22 S

29492 State Route 108

699 S Grundy Quarles Hwy

The Gap Analysis is a summary of the primary spending Gaps segmented by retail category. It measures actual consumer expenditures within the City's trade area and compares it to the potential retail revenue generated by retailers in the same area. The difference between the two numbers reflects leakages, or the degree to which consumers travel outside the community for certain retail goods and services. The Gap analysis is a useful tool to gauge retail supply and demand within the community.

	Motor Vehicle and Parts Dealers	\$10,968,542
	General Merchandise Stores	\$7,231,968
	Grocery Stores	\$6,665,391
	Foodservice and Drinking Places	\$4,720,725
Ō	Health & Personal Care Stores	\$3,689,254
Ō	Building Material & Supplies Dealers	\$2,827,047
	Clothing & Clothing Accessories Stores	\$2,811,829
	Building Material and Garden Equipment Stores	\$1,923,093
	Furniture and Home Furnishings Stores	\$1,291,290

## **Focus Categories**

\$10.968.542

The top categories for focused growth in the municipality are pulled from a combination of leakage reports, peer analysis, retail trends and real estate intuition. Although these are the top categories, our efforts are inclusive beyond the defined list.

Let us know how we can help you find a site!





DEMOGRAPHIC PROFILE	3 Mile Radius	5 Mile Radius	10 Mile Radius
2016 Estimated Population Daytime Population Median HH Income Number of Households	3,432 2,557 \$25,072 1,382	5,383 3,693 \$26,100 2,166	11,791 9,851 \$33,541 4,691
	10 Minute DT	15 Minute DT	20 Minute DT



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