KINGSTON SPRINGS, TENNESSEE Market Guide

City Contact Information



John Lawless Assistant City Manager

jlawless@kingstonsprings-tn.gov (615) 952-2110 ex. 15

kingstonsprings.net

Demographics (10 Minute Drive Time) Average Age Median Household Income \$65,536 0.99% 40.4

kingstonsprings.net

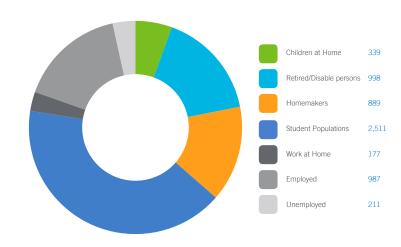
Peer Analysis

The Peer Analysis, built by Retail Strategies along with our analytics partner (Tetrad) identifies analogue retail nodes within a similar demographic and retail makeup. The Peer Analysis is derived from a 5 or 10 minute drive time from major comparable retail corridors throughout the country. The variables used are population, income, daytime population, market supply and gross leasable area. The following are retail areas that most resemble this core city:

Peer Trade Areas

Cross Plains, TN	7830 Hwy 25 E
New Market, AL	4991 Winchester Rd
Pegram, TN	316 Highway 70
Odenville, AL	120 Council Blvd
Gladeville, TN	8702 Stewarts Ferry Pike #101
Ashland City, TN	7507 Old Clarksville Pike

Daytime Population 6,112 (10 Minute Drive Time)





The Gap Analysis is a summary of the primary spending Gaps segmented by retail category. It measures actual consumer expenditures within the City's trade area and compares it to the potential retail revenue generated by retailers in the same area. The difference between the two numbers reflects leakages, or the degree to which consumers travel outside the community for certain retail goods and services. The Gap analysis is a useful tool to gauge retail supply and demand within the community.

	Automobile dealers
	Grocery Stores
	General Merchandise Stores
	Foodservice and Drinking Places
Ō	Health & Personal Care Stores
	Building Material and Garden Equipment
	Clothing & Clothing Accessories Stores
	Sporting Goods, Hobby, Book, Music Stor
	Furniture and Home Furnishings Stores

Focus Categories

\$25,568,151

\$14,345,362

\$11 729 496

\$7,608,641 \$7.470.605

\$5 217 124

\$2.325.05

\$2.164.80

Stores \$6,413,706

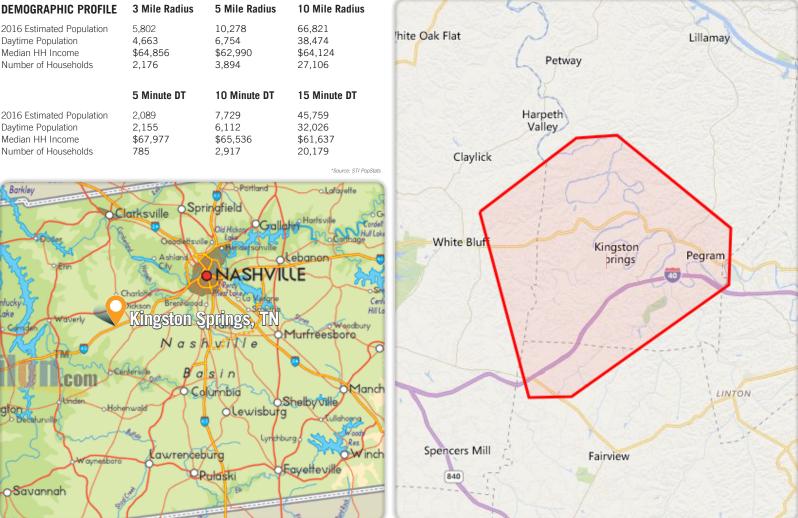
The top categories for focused growth in the municipality are pulled from a combination of leakage reports, peer analysis, retail trends and real estate intuition. Although these are the top categories, our efforts are inclusive beyond the defined list.

Let us know how we can help you find a site!





DEMOGRAPHIC PROFILE	3 Mile Radius	5 Mile Radius	10 Mile Radius
2016 Estimated Population Daytime Population Median HH Income Number of Households	5,802 4,663 \$64,856 2,176	10,278 6,754 \$62,990 3,894	66,821 38,474 \$64,124 27,106
	5 Minute DT	10 Minute DT	15 Minute DT



Follow us! 🛉 😏

